









## The most comprehensive exhibition of security and safety products and solutions in Latin America

www.exposeguridadmexico.com | www.exposeguridadindustrial.com

## Centro Citibanamex

## 16-18 April 2024



INTERNATIONAL SECURITY CONFERENCE & EXPO

Premier Sponsor SIA

# Sponsorships

**Expo Seguridad** offers a wide variety of marketing opportunities for your company to **stand** out and increase traffic to your booth, website or social media. Whether your company's goal involves presenting a new product or service, increasing brand awareness, or strengthening your bond with your customers, we invite you to consider the advantages of an investment in a marketing and sponsorship opportunity. Some additional benefits are:

- Strengthening your image
- Greater access and interaction with customer
- Strengthening your relationship with the market
- Differentiates you from competitors



Enhance your "Top of mind" position with customers







**Premier Sponsor** 



Built by

In the business of building businesses

# PRESENTING





## Description

As a Corporate Sponsor your brand will be displayed throughout the promotion campaign and event. The sponsorship includes:

### Digital:

- Logo on website footer as Corporate Sponsor
- Banner on one e-mail invitation sendout
- Logo on the invitation campaign
- Upgrade to Atlas Gold
- Dashboard pro
- Emperia

### Print:

- Logo on all ads promoting the show and the show directory cover
- Full page ad on the show directory
- Logo on show directory listing
- Logo on "Acknowledgemet" ad page on show directory
- Logo on pocket map

### Structures:

- Logo on event's inauguration back
- Logo on institutional billboard sign outside Centro Citibanamex
- Logo on one column banner on the Centro Citibanamex lobby
- Logo on the structure displaying our floor plan
- Logo on entrance arches structure



- Logo may take up to 25% of the structure size
- Includes material and production
- All sponsored structures are subject to change in design
- Art/logo must be provided by the sponsor

#### \*Select exhibitor

## **Corporate Sponsor**

**Benefits** 



Brand awareness

### Availability



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ISC	INTERNATIONAL SECURITY



As a Founding Sponsor your brand will be displayed throughout the promotion campaign and event. The sponsorship includes:

### Digital:

- Logo on website footer as Founding Sponsor
- Banner on one e-mail invitation sendout
- Logo on the invitation campaign
- Upgrade to Atlas Gold
- Dashboard pro
- Emperia

### Print:

- Logo on all ads promoting the show and the show directory cover
- Full page ad on the show directory
- Logo on show directory listing
- Logo on "Acknowledgemet" ad page on show directory
- Logo on pocket map

### Structures:

- Logo on event's inauguration back
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\*Select exhibitor



Benefits







10000

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# DIGITAL

The second

85.00%

ologo.c







## Description

- Home Page options: •
- 1. Carousel slide
- Medium rectangle 300X250 2.
- Half page 300X600 3.
- Leader board 728X90 4.
- 5. Small rectangle 200X100

### **Benefits**



Web traffic



Brand awareness

## Website banners











Description

Banner on one mailing campaign sendout

## **Benefits**







Web traffic

## Banner on E-mail Campaign





\*Content must be fully approved 14 days before sendout







Share 50% of the content on a segmented mailing ۲ sendout, it can be an html construction with images, texts, buttons, and links

### **Benefits**



Brand awareness



Web traffic

\*Content must be fully produced tested and programmed 14 days prior to the sendot \*All content including website, e-mail campaigns, social media and webinars will only be produced in Spanish

## 50/50 E-mail Campaign















- In this option the content is shared 50-50.
- The brand may share the subject line
- Make shipments to the complete data base with a 600 x 200 pixels banners in an institutional communication of ESM
  - In this option the content is 80% of the event and 20% of the sponsor.
  - The subject is determined by the show

## Mailing Campaign specificaions



\*Content must be fully approved 14 days before sendout



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## SIA

## Description

Banner on the registration platform and the online registration confirmation email

## **Benefits**







Brand awareness



## **Registration platform and confirmations**



16-06-2022 13:28:04



Al registrarte en línea antes del 24 de junio podrás asistir al evento SIN COSTO El registro en línea del 25 al 30 de junio tendrá un costo de \$200 MXN El registro en sitio del 28 al 30 de junio tendrá un costo de \$250 MXN

La mavor exhibición de





Expo Seguridad Méxi

ontacto@exposeguridad.com

Asunto: Gracias por registrarte, ¡Te esperamos!

ESM



Posting on social networks of the event, reaching out to ulletend users and potential clients. (image and text must be provided by the sponsor and approved by the organizing comitte

### **Benefits**



Brand Awareness



Tráfico Web



## **Social Media Posts**



...

intente actualizado desde casa con los webinars que Resideo tiene ara ti. Nuestro expositor abre todo el mes de abril sesiones de rendizaje sobre los productos Honeywell y Genesis. Entra a 👉

	Apr con	endo a dist Resideo	ancia
51080			
sideo 3			1 Share
		🖒 Share	1 Share
3		For particular	1 Share



Curatorship of a text article, with images and links provided by the sponsor to include keywords, and strategic CTAs to improve SEO and illustrate.

It will be published in the Notes section of the website for 1 year

**Benefits** 



Tráfico web



Brand awareness

\*all content including website, e-mail campaigns, social media and webinars will only be produced in Spanish

## **Article on Blog section**













- Lead retrieval app
- One license grants unlimitted users
- Compatible with Android and los
- Possibility to setup of extra questions fields

## **Benefits**



Leads

## **EMPERIA**





	<b>–</b> 1
	Emperia
Full	name
Con	npany ID
Con	npany access code
	I agree to the Emperia Lead Scanning EULA and the Reed Exhibitions Privacy Policy
	LOG IN







## Description

- Exhibitor listed in the digital directory
- Profile with logo and company description
- Categorized to optimize search
- Product carousel, with pictures and product descriptions



## **Benefits**



Web Traffic



Brand awareness



Leads

## **Bronze Digital Listing**



### ADISES

**Stand:** 2014

#### Descripción

Mayorista en Soluciones de Seguridad Integrada, brindamos las mejores soluciones de seguridad electrónica para nuestros clientes, acercándolos a las mejores marcas en el mercado...

#### Marcas

Avigilon, VIVOTEK, Motorola radio, Pelco, Illustra, Dahua, Mileston...



Enhance your preview information Upgrade available for up to 10% of all exhibitors

- Bronze Package
- Enhanced Profile shows your product on a preview
- Highlighted listing, shows up first on searches

## **Benefits**



Web Traffic

Brand awareness



Leads

**2X CLICKS on your profile** 

## **Silver Digital Listing**



#### EXPOSITOR DESTACADO **HID Global Q** Stand: 2429 HID Control de acceso, Software, Seguridad de Automatización de Maquinaria 🚱 Sitio web Porque visitar nuestro stand Conoce las mejores soluciones de identificación segura con la 🚾 Correo electrónico tecnología líder en control de acceso EXPO SEGURIDAD . Descripción HID Global aporta la tecnología que soporta las identidades seguras de personas, lugares y objetos alrededor del mundo. Hacemos posible que las personas realicen transacciones segur... Mostrar 5 productos HID Control de acceso seguro y cómoc a través del celular para una mejor xperiencia del usuario **HID Mobile Access** Lectores HID Signo HID FARGO CONNECT







Boost your visibility Upgrade available for 1 exhibitor per category

- Silver Package ٠
- Gold Exhibitor profile will be randomly displayed on our Home Page. •
- Company logo will appear on show directory and pocket map. ullet

## **Benefits**



Web Traffic



Brand awareness

Leads

## **3X CLICKS on your profile**

## **Gold Digital Listing**



#### **EXPOSITOR DESTACADO**



#### Mostrar 5 productos









This is a panel of metrics and applicable data that allows you to concentrate and analyze the behavior of Emperia readings and Atlas Digital Listing

### **Benefits**



Business Intelligence





## **Exhibitor Dashboard**





The pro version of the dashboard gives you access to additional metrics and a benchmark that allows you to see how your profile compares to that of other exhibitors.

### **Benefits**



intelligence

## **Exhibitor Dashboard Pro**



#### Digital engagement (i





Additional indicator of interest from visitors towards your company and products offered



updating your profile with details of all the products



Yay! These visitors look forward to visiting your booth at the show. Keep Emperia handy to generate leads at the show.

#### Matchmaking (

Number of times we recommended you



#### **Recommendations viewed**





Web App that allows exhibitors to offer incentives for visitors. After the show, the sponsor will receive: Name / Job Position / Company / E-mail of the visitors that showed interest and select their incentive

### **Benefits**



Brand awareness



Leads

## **Digital goodie bag**



### **1,177 avg** views per lead (ISC West)

### 256

avg leads per offer (ISC West)



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# PRINTS





## ISC EXTERNAL SECURITY Branding on badge holder, e-badge, and lanyard



## Description

Logo in front of badgeholder 8 x 13 cm space on back of badge Right to provide the event's lanyards

### **Benefits**



Brand awareness

白白

Booth Traffic













This sponsorships are a great opportunity to make your brand stand out and remain present after the show

### **Benefits**





Showcase your new products and solutions



Generate awareness with the special positions



Potential clients use it as a reference material for the entire year

- Does not include design Ο
- Pending organizing comittee approval 0
- Includes Directory print and distribution 0









- 1.1 Full Page Add
- 2. 1/2 Page Add







This sponsorships are a great opportunity to make your brand stand out and remain present after the show

### **Benefits**





Showcase your new products and solutions



Generate awareness with the special positions



Potential clients use it as a reference material for the entire year

- Does not include design Ο
- Pending organizing comittee approval 0
- Includes Directory print and distribution 0







- 3. Back Cover
- **5. Logo on front Cover**

(peel off effect)

- 4. Inside front cover and
- Page facing front cover
- Inside back cover •
- Page facing the inside of the ٠
- Back cover



## ISC INTERNATIONAL SECURITY



## Description

This sponsorships are a great opportunity to make your brand stand out and remain present after the show

### **Benefits**





Showcase your new products and solutions



Generate awareness with the special positions



Potential clients use it as a reference material for the entire year

- Does not include design Ο
- Pending organizing comittee approval 0
- Includes Directory print and distribution 0 \*Belly band and insert production not included



7. Double page gatefold on cover



This sponsorships are a great opportunity to make your brand stand out and remain present after the show

### **Benefits**





Brand awareness



**Showcase** your new products and solutions



**Generate awareness** with the special positions

- o Does not include design
- Pending organizing comittee approval
- o Includes Floor map print and distribution

## **Printed event floor map**













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The location of these structures create a sponsorship opportunity with great brand remembrance, perfect to invite attendees to visit your booth

## **Benefits**





**Booth Traffic** 

Brand awareness



## Availability

Hall D, Hall D, Hall B, Hall C, Hall A

- Includes material and production Ο
- Art must be provided by the sponsor Ο
- All sponsored structures are subject to changes 0

## **Center column on entrance arch**





Branding on the structure plus the right to distribute information or a gift (like a message to invite them over to your booth!)

## Benefits





Brand awareness

## Availability

Hall B, Hall C

- o Includes material and production
- Art must be provided by the sponsor
- All sponsored structures are subject to changes









Get your brand displayed on the escalators leading to the exhibition floor with a vinyl decal on the space between both stairs at Centro Citibanamex.

### **Benefits**





Brand awareness

## Availability

Hall A, Hall B, Hall C

- $\circ$  Includes material and production
- $\circ$  Art must be provided by the sponsor
- All sponsored structures are subject to changes

## **Escalators runner decals**







Self-adhesive vinyls on glass stair railings. Each sponsorship may include both or just one flight of stairs (the one that connects the ground floor with the mezzanine and the one that connects the mezzanine with the lobby)

### **Benefits**





Brand awareness

## Availability

Hall A, Hall B, Hall C

- o Includes material and production
- $\circ$   $\quad$  Art must be provided by the sponsor
- All sponsored structures are subject to changes

## **Escalators glass vinyl**







Logo\* on arch on top of the escalators at the exhibition floor level\* With an acrylic brochure holder where we suggest you place an invitation to your booth

## Benefits







Brand awareness

## Availability

Hall A, Hall B, Hall C

\*Logo may take up to 25% of the structure size

- o Includes material and production
- $\circ$  Art must be provided by the sponsor
- All sponsored structures are subject to changes



## **Escalator welcome arch**











Completely brandable\* concourse structure for the exhibiting brand

## **Benefits**





Brand awareness

## Main Entrance Welcome Arch



- o Includes material and production
- $\circ$   $\quad$  Art must be provided by the sponsor
- o All sponsored structures are subject to changes





Light material sleve to cover the parking lot barriers on the 6 lanes covering both entrance and exits

### **Benefits**



**Booth Traffic** 



Brand awareness

\*Logo may take up to 25% of the structure size

- Includes material and production
- Art must be provided by the sponsor
- All sponsored structures are subject to changes



## **Parking lot barrier**









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PASILLO

PASILIO 2200

STAND 2520

2700

2900 = 3100 =

STAN

0

D

# Signage



ISC INTERNATIONAL SECURITY



### Description

Billboard outside the Convention Center

### **Benefits**



Brand awareness

### Availability

2

\*Logo may take up to 25% of the art size

- Includes material and production 0
- Art must be provided by the sponsor 0



## **Billboard**




Include your company logo at the entrance "Welcome Banner" located above the main entrance of exhibition hall.

#### **Benefits**



Brand awareness

#### Availability

Hall B, Hall C, Hall A

\*Logo may take up to 25% of the art size

- Includes material and production
- $\circ$   $\quad$  Logo must be provided by the sponsor

# Hall Entrance Banner











Logo on the banners hanging from the columns outside the exhibition floor





#### Availability

Hall B (6 columns), Hall C (5 columns), Hall A (5 columns)

\*Logo may take up to 25% of the art size

- Includes material and production 0
- Logo must be provided by the sponsor Ο

# Logo on column banners







This signage opportunity is a great way to create brand and company awareness at the show.

#### **Benefits**





Brand awareness

**Booth Traffic** 

#### Availability

2 Placed betwen Expo Seguridad Industrial - Expo Seguridad México and Expo Seguridad México – Law Enforcement

- o Includes material and production
- Art must be provided by the sponsor
- All sponsored structures are subject to changes

# **Boundry banner**







ISC INTERNATIONAL SECURITY CONFERENCE & EXPO



#### Description

Front and back view of the aisle number banners

#### **Benefits**







#### Availability

Hall A, Hall B, Hall C, and Hall D

- Includes material and production Ο
- Art must be provided by the sponsor 0
- All sponsored structures are subject to changes 0

# **Aisle banners**







The visitor exit banner is located above the main exit of each Exhibition Hall.

#### **Benefits**



Brand awareness



#### Availability

Hall A, Hall B, Hall C

- o Includes material and production
- Art must be provided by the sponsor
- All sponsored structures are subject to changes













Lona tensada en los ventanales del vestíbulo afuera del piso de exhibición

#### **Benefits**



Brand awareness



\*Cost includes material, production and placement

\*\*Logos and company name should not cover more than 25% of the total area of the window

- Includes material and production 0
- Art must be provided by the sponsor 0
- All sponsored structures are subject to changes 0

# Window canvas banner









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Get an expert or a brand spokesperson to share a success story or topic of interest to the industry (non-commercial), get the database of attendees to the presentation that will carry the branding of your company and the right to place a gift in each seat prior to the start of the session

**Benefits** 



Brand awareness



**Booth Traffic** 



Leads

### Availability

Consult your sales executive









Present an expert or brand spokesperson to share a commercial topic of interest to the industry, obtain the database of attendees at the presentation that will carry the branding of your brand and the right to place a gift in each seat prior to the start of the session.

For extra impact, pamper the audience! consult with your sales executive about additional options to sponsor the coffee service, box lunch, branding of the area, or commercial presence at a countertop.

### **Benefits**



Brand awareness







Leads















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- Meet with potential buyers looking for products and services that your • company offers.
- 1. Agenda with **8** business appointments.
- 20 min per session. 2.
- Includes the right to bring along a gift to be delivered to the buyers. 3.





## **One to One : Face to face**









Sponsor a hospitality area. Share with us the work of hosting the event and giving attendees a welcoming space for recreation, rest, and networking\*

#### **Benefits**



Brand awareness



\*If you have a booth for commercial purposes at the event and you purchase an additional lounge while maintaining its objective of recreation and hospitality, you can have discounts on its footage.

# **Hospitality Lounge**









Distributed to attendees as they arrive and check in at registration. Feature your logo or any advertising on the outside of the bag.

#### **Benefits**



Brand awareness



#### Availability

Exclusivity for one company to feature any advertising on the outside design of the bag. Does not include material or production.











Lead attendees directly to your booth with carpet decals down the aisles. This sponsorship Includes production and installation of 20 decals. 20 pieces of 25X25cm or 5 square meters of selfadhesive vinyl.

### Benefits



Brand awareness



Booth Traffic

- $\circ \quad \ \ \, \text{Includes material and production}$
- $\circ$   $\quad$  Art must be provided by the sponsor
- All sponsored structures are subject to changes

# **Carpet decals**







- Company logo on back of the chair back covers at the inauguration, you brand will show on videos and pictures taken by the media during the ceremony!
- 2 banners on the sides of the Inauguration
- Mention of the Sponsorship in the web page and social media.
- The right to place a welcome gift on each seat for the guests attending the ceremony

#### **Benefits**



Brand awareness

# **Opening ceremony**







Let into your show room, factory, or to facilities that operate with your technology to 10 qualified buyers on a security or safety tour.

- 3 representatives of your company will be able to join the delegation
- Contact list of the 10 Hosted Buyers attending\*
- Your company logo on a lunch box
- Right to provide a gift or souvenir to participants
- Right to give a message or information about your brand

### **Benefits**



\*Qualified safety or security experts and end users from the following industries: Hospitality, Aerospace, Automotive, Mining and Hospitals

# **Factory / Facility Tour**



